



About The Speaker

Lee Yeet Chuan

CEO, Proton Global Services

Mr. Lee Yeet Chuan is a mechanical engineer by profession and has a passion for championing energy efficiency and renewables energy initiatives in the automotive industry.

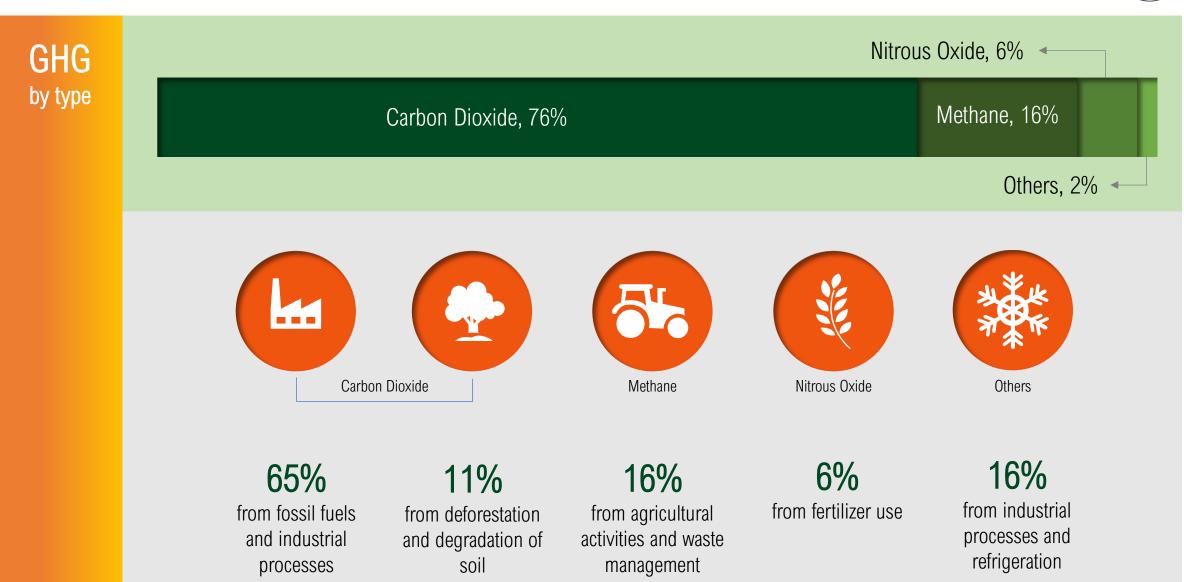
He graduated with an MBA in Finance from Graduate School of Management, UPM and had implemented various energy initiatives such as the 12MWp Solar PV project in PROTON Tanjong Malim, 400RT magnetic chiller in PROTON Shah Alam HQ, various LED re-lamping projects, and introduced the Energy Management System (EnMS) into automotive production plant in PROTON Shah Alam and PROTON Tanjong Malim.

Mr. Lee is also a Registered Electrical Energy Manager (REEM) and Certified Professional in Measurement and Verification (CPMV) as well as trained by UNIDO as Energy Management Expert. His ambition is to spearhead PROTON's decarbonization initiatives and create a bigger impact to the automotive supply chain in Malaysia.



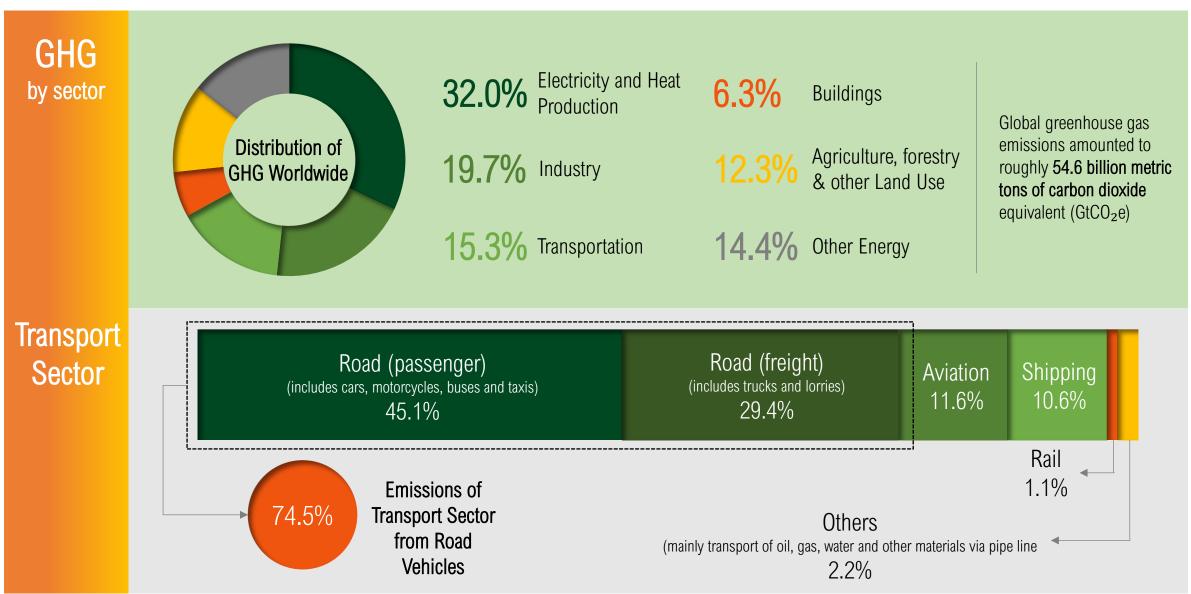
Greenhouse Gas Emissions





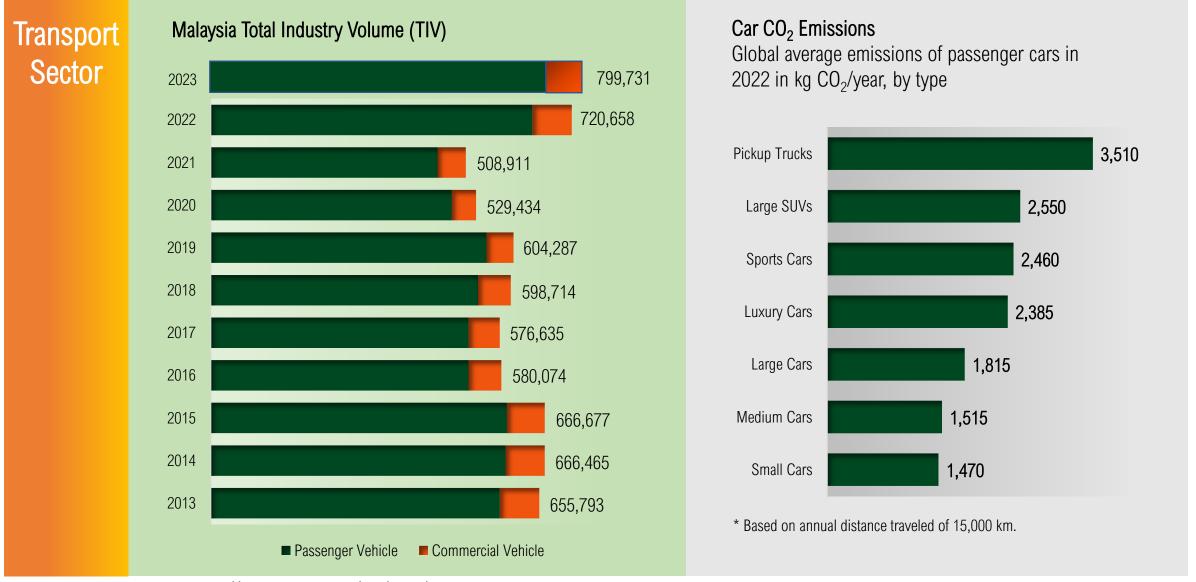
Greenhouse Gas Emissions





Greenhouse Gas Emissions from Malaysia's Vehicles on the Road

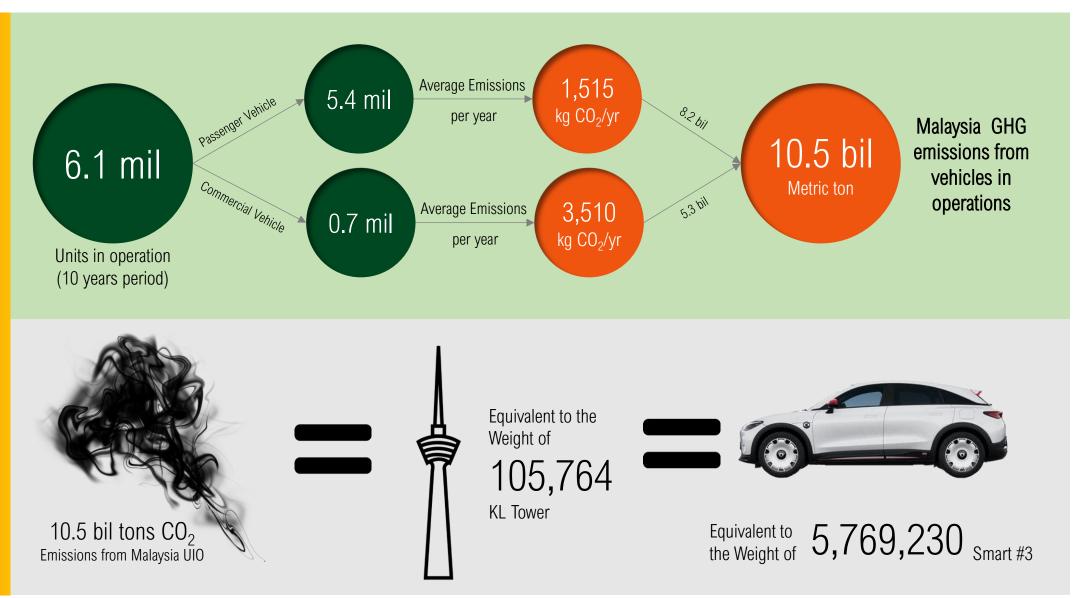


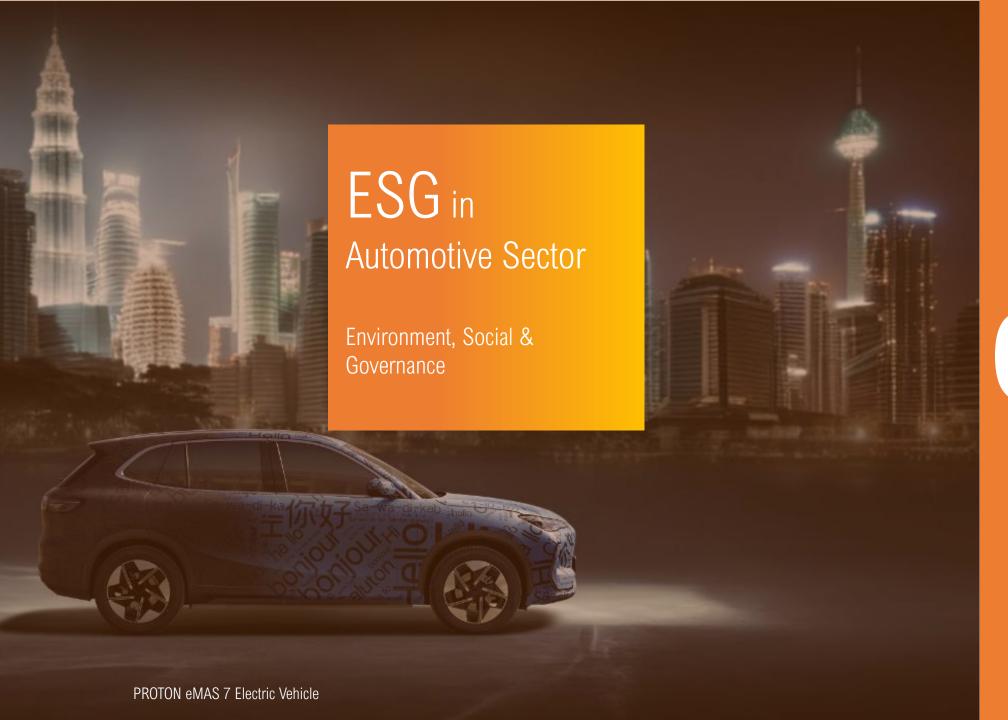


Greenhouse Gas Emissions from Malaysia's Vehicles on the Road



Emission From Malaysia UIO





What is ESG?



ESG

ESG – Environment, Social & Governance

• ESG is a specific set of metrics with key performance indicators (KPIs) that are used to assess and quantify a company's exposure to a range of environmental, social and governance risks.

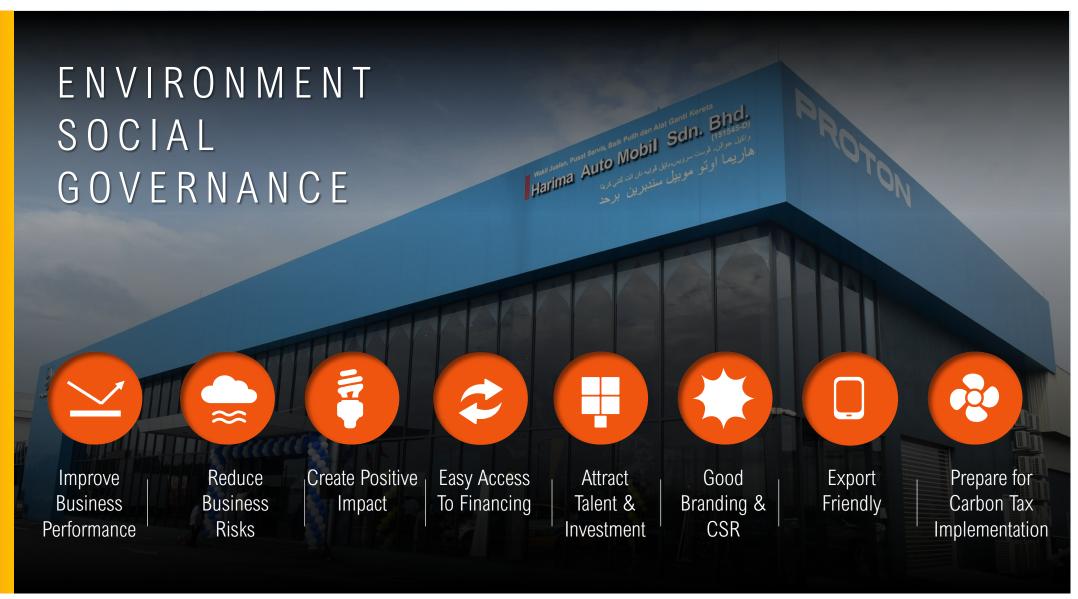
- 1. ESG has come down to investment and reporting.
- 2. Most investment firms and banks has made ESG a top priority within their daily business.
- 3. In their view, **ESG** is here to **STAY.**



How will ESG Benefits the Automotive Industry



ESG Benefits

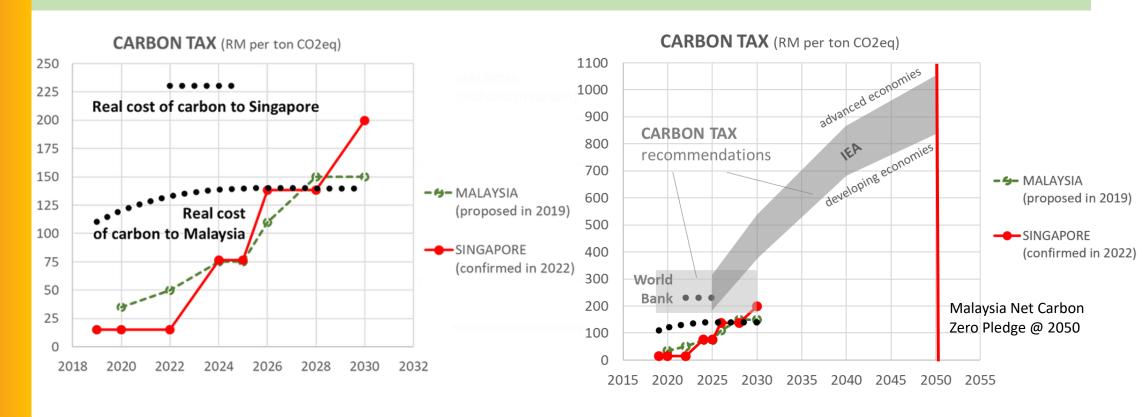


What is Carbon Tax?



ESG Carbon Tax

Carbon Tax or Carbon Pricing provides economic incentives for businesses to reduce their carbon emissions by internalising the costs of GHG emissions, which encourages investment in cleaner technologies, energy efficiency (EE) measures and renewable energy (RE) energy sources



Source: https://www.ien.com.my/post/carbon-tax-projections-for-malaysia

How do we practice ESG in Automotive Industry



ESG Practices

• Businesses that adopt ESG practices can **improve their performance**, **reduce risks** and **create positive impacts** for society and the environment.



How is your organization's business operation impacting the environment?

- Use of energy (electricity, thermal) and water
- Discharging water responsibly
- Reduce carbon emissions (Reporting to Implementation)



How are your current practices impacting the Society?

- Staff
- Community
- Labour Relations
- Diversify & Inclusion



How is your organization's management practices (Internal system of practices, controls and procedures) impacting the way you do business?

- Board diversity
- Executive Compensation
- Risk Management
- Transparency
- Compliance to regulations



Energy Pyramid



Energy **Pyramid** • Businesses that adopt ESG practices can improve their performance, reduce risks and create positive impacts for society and the environment.

High Investment > RM 3mil

Medium Investment **RM 100k** ~RM 3mil

Low Investment < RM 100k



ENERGY EFFICIENCY Savings: 15%~35%

Savings: >35%

ENERGY CONSERVATION Savings: 10%~15%

When the system is modified to use efficiency, less renewable energy is needed

Tier 2

Purchasing and installing efficient equipment and processes

Tier 1 │ 🗒 🕽

Largely based on behavioural & operational practices. Best return on investment.

How?



Install renewables energy (e.g Solar PV, mini wind turbine, mini hydro, etc)



Replace conventional lighting CFL to LED & energy efficiency appliances (5 star rating)

Awareness on green practices (i.e A/C setting 24°C, switch light off, when no in use. window blinds instead of curtain)



Energy Conservation Initiatives



EC Initiatives







The Goal of Energy Conservation is to Create Awareness and Motivate Change







Energy Efficiency Initiatives



Initiatives







Energy Efficiency Initiatives generated savings over RM 20mil for PROTON group







ENERGY SAVINGS (kWh/Year)

506,205 kWh (-18%) ENERGY SAVINGS (kWh/Year) 1,005,164 kWh (-25%) ENERGY SAVINGS (kWh/Year) 1,617,890 kWh (-35%)

COST SAVINGS (RM/Year)

RM 179,703 (-18%)

COST SAVINGS (RM/Year)

RM 464,386 (-25%)

COST SAVINGS (RM/Year)

RM 744,229 (-35%)

Renewables Energy Initiatives -12MWp Solar PV Farm



RE Initiatives



Renewables Energy Initiatives –Rooftop Solar at PROTON Dealers



RE Initiatives



SUSTAINABLE ENERGY FOR SUSTAINABLE FUTURE







ELECTRICITY CHARGES BREAKDOWN

- 4 main charges (Peak & Off Peak Consumption in kWh, Maximum Demand (kW), ICPT – Imbalance Cost Pass Through and KWTBB 1.6%)

| Penerangan | Penggunaan | Kadar (RM) | Amaun (RM) |
|-----------------------|------------|------------|------------|
| Puncak (kWh) | 218,961.00 | 0.3550 | 77,731.16 |
| Luar Puncak (kWh) | 141,144.00 | 0.2190 | 30,910.54 |
| Kehendak Maksima (kW) | 827.00 | 37.0000 | 30,599.00 |
| Jumlah | | | 139,240.70 |

| | Keterangan | | Tanpa ST | Dengan ST | Jumlah |
|---|--|----|------------|-----------|------------|
| | Jumlah Penggunaan Anda (360,105 kWh) | RM | 108,641.70 | 0.00 | 108,641.70 |
| | Kehendak Maksima | RM | 30,599.00 | 0.00 | 30,599.00 |
| • | ICPT (RM0.17/kWh) | RM | 61,217.85 | 0.00 | 61,217.85 |
| | Caj Penggunaan Bulan Semasa | RM | 200,458.55 | 0.00 | 200,458.55 |
| | Kumpulan Wang Tenaga Boleh Baharu (1.6%) | RM | | | 2,227.85 |
| | Surcaj Lewat Bayar | RM | | | 1,526.84 |
| | Caj Semasa | RM | | | 204,213.24 |

Maklumat Meter

| | No Motor | Bacaaı | n Meter | Donggunaan | | |
|---|-----------|--------|---------|------------|-------|--|
| | No. Meter | Dahulu | Semasa | Penggunaan | Unit | |
| М | 918702115 | 0 | 218,961 | 218,961 | kWh P | |
| М | 918702115 | 0 | 141,144 | 141,144 | kWh O | |
| М | 918702115 | 0 | 827 | 827 | kW P | |
| М | 918702115 | 0 | 741 | 741 | kW O | |
| м | 918702115 | 0 | 116,610 | 116,610 | kVARh | |

Maximum Demand (MD) = 827kW MD x RM37/kW

ICPT = (Puncak + Luar Puncak) x RM0.17/kWh

> KWTBB (1.6%) = Total Bill x 1.6%



Industrial – PROTON VENDOR



- 1080kWp system / 1847panels
- 8 String Inverters
- 116,670 kWh generated per month on average
- Before installing Solar PV, average monthly bill of RM 200,000.
- After installed Solar PV, achieved 18% savings of RM 36,854



Commercial - PROTON DEALER





- 48 micro-inverters
- 12,897 kWh generated per month on average
- Before installing Solar PV, average monthly bill of RM 8,440
- After installed Solar PV, achieved 61% savings of RM 5,167 with monthly bill of RM 3,273





| Blok (kWh) | Penggunaan (kWh) | Kadar (RM) | Amaun (RM) |
|------------|------------------|------------|------------|
| 200 | 200.00 | 0.43500 | 87.00 |
| >200 | 6,483.00 | 0.50900 | 3,299.85 |
| Tumlah | 6.683.00 | | 3,386,85 |

Lebihan Tenaga yang Dijana Anda

| Blok (kWh) | Penjanaan (kWh) | Kadar (RM) | Jumlah (RM) |
|--------------------|-----------------|------------|-------------|
| Energy Rate <= MAQ | 1,705 | 0.2432 | -414.66 |
| Energy Rate > MAQ | 0 | 0.0000 | 0.00 |
| Jumlah | 1,705 | | -414.66 |

| Keterangan | | Tanpa ST | Dengan ST | Jumlah |
|--|----|----------|-----------|----------|
| Jumlah Penggunaan Anda (6,683 kWh) | RM | 3,386.85 | 0.00 | 3,386.85 |
| ICPT (RM0.037/kWh) | RM | 247.27 | 0.00 | 247.27 |
| Caj Penggunaan Bulan Semasa | RM | 3,634.12 | 0.00 | 3,634.12 |
| Kumpulan Wang Tenaga Boleh Baharu (1.6%) | RM | | | 54.19 |
| Lebihan Tenaga yang Dijana | RM | -414.66 | | -414.66 |
| Nett Offset | RM | | | 0.00 |
| Caj Semasa | RM | | | 3,273.65 |

Residential – Proton Staff

System details

Program: NEM 3.0 Ownership: Outright Capacity: 15.30 kWp Number of panels: 28







Lebihan Tenaga yang Dijana Anda

600 kWh untuk tempoh bil 28 hari dan ke atas

| Blok (kWh) | Penjanaan (kWh) | Kadar (RM) | Jumlah (RM) |
|------------|-----------------|------------|-------------|
| 200 | 0 | 0.2180 | 0.00 |
| 100 | 0 | 0.3340 | 0.00 |
| 300 | 239 | 0.5160 | 123.32 |
| 300 | 300 | 0.5460 | 163.80 |
| >900 | 469 | 0.5710 | 267.80 |
| Jumlah | 1,008 | | 554.92 |

| | Tanpa ST | Dengan ST | Jumlah |
|----|----------------------------|---|--|
| RM | 231.80 | 431.60 | 663.40 |
| RM | 0.00 | 0.00 | 0.00 |
| RM | 231.80 | 431.60 | 663.40 |
| RM | | | 34.53 |
| RM | | | 10.61 |
| RM | -554.92 | | -554.92 |
| RM | | | 0.00 |
| RM | | | 153.62 |
| | RM RM RM RM RM | RM 231.80 RM 0.00 RM 231.80 RM RM RM RM -554.92 RM | RM 231.80 431.60 RM 0.00 0.00 RM 231.80 431.60 RM RM RM RM -554.92 RM |

- 15.3 kWp system / 28 panels
- 7 Micro Inverters
- 1008 kWh generated per month on average
- Before installing Solar PV, average monthly bill of RM 663.
- After installed Solar PV, **achieved 77%** savings of RM554 per month.
- The TNB monthly bill is only **RM 153**

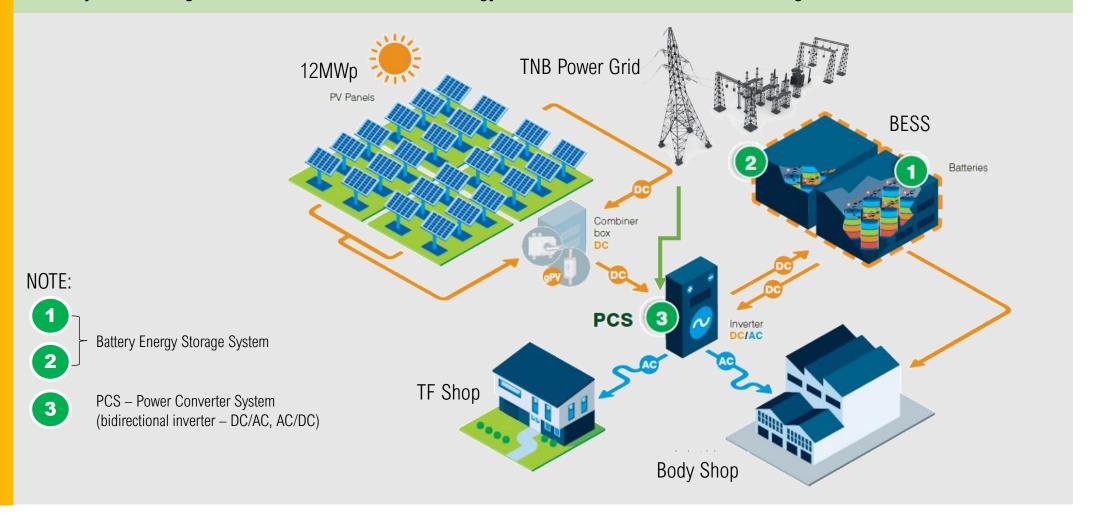


Battery Energy Storage System (BESS)



BESS

- BESS known as big power bank is used to charge at night and discharge during daytime (peak demand 8am 10pm).
- They are rechargeable batteries that can store energy from different sources and discharge it when needed.

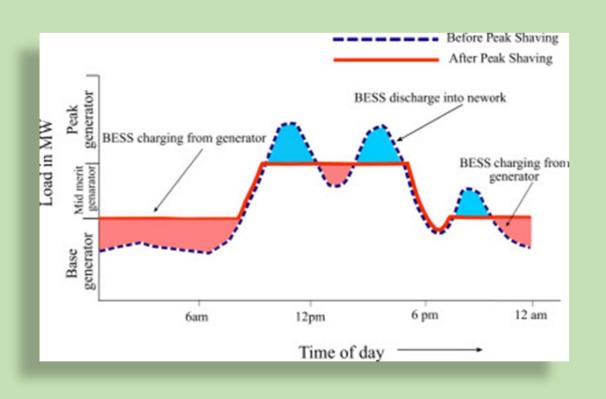


PTMSB 4MWh BESS System Project



BESS

Peak-shaving eliminate short-term demand spikes and reduces the overall MD charges.



| | Item | Details |
|-------------|---------------|---|
| | Investment | RM 6.45 mil |
| | Savings | MD Savings -RM 888k/year Energy Arbitrage – RM 100k/year |
| | Total Savings | ~RM 1mil / year |
| | ROI / Payback | 6.45 years |
| | Battery Type | Lithium-Ion Phosphate (LFP) |
| | Battery Life | 6,000 cycles / 16 years |
| - 10000 No. | | 000 0000 0000 |

